

Microsoft Business Solutions for the Staffing Industry

▶ PERSONNEL AGENCY MANAGEMENT for Microsoft Dynamics GP

The recruitment industry's competitive environment is placing considerable pressure on personnel agencies for greater efficiencies and productivity. Personnel Agency Management (PAM) from InterDyn is designed to help recruitment companies better track, bill and analyze their permanent and temporary placements to gain a better control of their business. PAM was built for the specific needs of the personnel industry. PAM allows you to save considerable time by automating all of your placements, accrual accounting, and invoicing processes, for both temporary and permanent placements. PAM can be used alone or can be integrated into different industry leading solutions.

SAVE TIME WITH AN INTEGRATED SOLUTION

PAM can be used to integrate front office, back office, and payroll to provide a complete solution. You have the ability to utilize systems you may already own or to configure a best of breed solution. You can select the solution that best fits your needs for applicant tracking as well as customer relationship management. Web Services technology can be used for remote access to customer, vendor and employee data, via the internet. This allows for viewing of invoice, timesheet, and payment information.

PAM is tightly integrated with Microsoft Great Plains.

- Industry leading accounting solution
- Work in Progress General Ledger Accruals
- Accounts Receivable Integration
- Collections Management Integration

PAY BOTH YOUR EMPLOYEES AND CONTRACTORS

Utilize your existing payroll solution or select the payroll package or service that best suits your needs. PAM can be configured to track payroll tax and benefit costs against a placement for more accurate margin analysis. Accounts Payable can be used to pay contractors who are not employees.

ABLE TO FORECAST BOTH REVENUE AND MARGIN

Each assignment has a start date, an end date and forecast hours associated with it. This allows organizations to report on forecasted sales/margin revenue based on all assignments at a given point in time.

UTILIZE UNLIMITED CUSTOMER INVOICING OPTIONS

PAM supports an unlimited number of invoice frequencies and formats that can be defaulted for the customer or on the job.

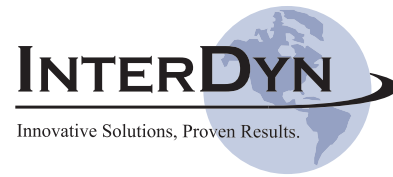
MULTIPLE METHODS OF TIME ENTRY

Timesheets can be electronically imported from another system, via Web Based Time Entry or entered directly into PAM.

The screenshot shows the 'Temporary Placement Entry' form in Microsoft Dynamics GP. The form is divided into several sections for data entry:

- Job Information:** Job Number (DEMO0001), Status (Active), Description (Accountant), and Hold options.
- Contract Status:** Checkboxes for 'Contractor's Contract Received' and 'Client's Contract Received'.
- Customer Information:** Customer ID (AMERICAN0002), Name (American Electrical Contractor), Invoice Address ID (PRIMARY), Contact (Sue Almassy-Wicker), Contact Position, Tax Schedule ID (USASTCITY-6*), Invoice Frequency (Biweekly), Invoice Format ID (TEMP2), and PD Number (PO1234).
- Start/End Dates:** Start Date (6/1/2004), Expected End (0/0/0000), and Actual End (0/0/0000).
- Duration and Manager:** Duration (0.0 weeks), Account Set ID (TEMP), Account Manager (ANTHONY), and Award ID.
- Discounts:** Checkboxes for 'Calculate Discounts', 'Discount ID', and 'Percent Discount' (0.00%).
- Time Entry:** Hours per Week (40.00), Days per Week (5.00), Consultant (KATHI), Split (100.00%), Office (FARGO), and SBU (IT).
- Other Fields:** State Worked (MN), Local Tax Code, and Workers Comp Code (MNNWC01).

At the bottom, there are tabs for 'Benefits', 'User-Defined', 'On Costs', 'Temporary', 'Rates', 'Per Diem', 'Consultant', 'Summary', and 'Invoices'. A navigation bar at the very bottom shows 'by Job Number'.



Innovative Solutions, Proven Results.